

# Review 3

## Supply chain

**1** Fill in the spaces in the noun phrases below with a suitable word from the box.

backdrop chains consumers difficulties power reform supply suppliers

Smaller food suppliers are being hit hard, a report by the National Grocers Commission reveals today. The report shows that it is the larger suppliers who are best placed to benefit from (1) the increased buying \_\_\_\_\_ of the major supermarket players. (2) The \_\_\_\_\_ of groceries is increasingly being concentrated in the hands of a few very large suppliers. (3) \_\_\_\_\_ caused by increasing supermarket domination together with (4) a worsening economic \_\_\_\_\_ mean that smaller suppliers are being doubly squeezed. Worst hit are (5) those \_\_\_\_\_ who have only one customer. (6) Wider \_\_\_\_\_ of the agricultural industry has hardly helped. Today's (7) complex supply \_\_\_\_\_ favour the larger and more technologically advanced operators, who in turn are able to pass savings on to their customers. Some good news at least for (8) beleaguered \_\_\_\_\_ with less and less money to spend!

**2** Correct the mistakes in the noun phrases in *italics* in the following sentences.

- 1 It remains unclear *what particular countries are affected*.
- 2 The report focuses particularly on *retailers of coffee whom meet the refreshment needs in cities worldwide of office workers*.
- 3 Our aim is to find *a practical solution offering software piece which is inexpensive*.
- 4 *The reason which here are gathered so many great team leaders today* is to celebrate the life and achievements of Santiago Gabrielli.
- 5 Your key job responsibility involves promoting and achieving *personal and social welfare high standards*.
- 6 Dr Stephen James is *a successful outstanding manager who educated at Harvard*.

**3** Choose the correct verb from the box to fill in the spaces in the description of a logistics supply process.

choose consider decide source validate

When planning a new food-processing business, first of all, (1) \_\_\_\_\_ just one logistics provider to cover all areas of the operation, thereby reducing unnecessary financial outlay. Be sure to (2) \_\_\_\_\_ the quality of the product being supplied, paying particular attention to the consistency of high standards of quality. It is generally recommended to (3) \_\_\_\_\_ produce from farms with the highest standards of animal welfare. To reduce costs further, you may want to (4) \_\_\_\_\_ using a single-sized container for all deliveries. Use a range of cost-determining techniques to define the location of the main production facility and (5) \_\_\_\_\_ on the exact number of regional distribution centres that you will require.

**3** Make instructions and action plans by matching a beginning with an ending.

- 1 Phase one involves completely upgrading
  - 2 We should also consider outsourcing
  - 3 If we adopt
  - 4 We should give some serious thought to offshoring
  - 5 We require a written quotation to be provided
  - 6 Authority for any systems upgrade must first be sought
  - 7 I would like to emphasize
  - 8 The equipment has been delivered, but it has not yet been authorized
  - 9 Above all we should maximize
- a) production to a low-cost manufacturer in China.
  - b) the company's computer software systems.
  - c) Just-In-Time practices we could drastically reduce our inventories.
  - d) business processes including accounts and recruitment.
  - e) for use in this facility.
  - f) in writing.
  - g) from department heads.
  - h) the value we extract at all levels of our operation.
  - i) the need for clarity and brevity in any internal communication.

**5** Rewrite the sentences beginning with the words in brackets to make them more emphatic.

- 1 We are trying to project an image of timeless quality. (The image)
- 2 We have recently diversified our product portfolio because we want to appear more cutting edge. (In order to)
- 3 The decision to offshore our production facility to the Far East was due mainly to a desire for cost savings. (The reason)

**5** Fill in the missing letters in the sales of goods terms and match these with their meanings a)–f).

- 1 R\_t\_ \_ \_ \_ \_
  - 2 St\_ \_ \_ \_ \_ s
  - 3 U\_s\_I\_ \_ \_ \_ \_ \_ \_ \_
  - 4 \_to\_ \_ \_ \_ \_ ut\_
  - 5 S\_ \_n-b\_ \_ \_ \_ \_ t\_ \_ \_ \_ \_ d\_ \_ \_ \_ \_
  - 6 C\_ \_ \_ \_ \_ d\_ \_ \_ \_ \_ to-g\_ \_ \_ \_ \_
- a) products which the retailer cannot sell
  - b) from beginning to end
  - c) faulty products which the customer sends back to the manufacturer
  - d) products which have passed their sell-by date
  - e) a system where the supplier owns the goods until they are scanned at the point of sale
  - f) situations when no supplies of a product are left