

► verbs and phrases for talking about cause and effect

► verbs for describing ability

► *a/an, the* and no article

### Refresh your memory

#### Cause and effect

Verbs and prepositions: *lead to, result in, arise from, etc.*

Phrases: *owing to, due to, as a result of*

#### Ability

*can/could* for general ability to do something in the present/past  
*was able to/managed to/succeeded in* for specific cases of ability in the past

#### Articles

*a/an*: non-specific or not previously mentioned  
*the*: specific, unique or previously mentioned  
no article: generalizations, abstract qualities, uncountable nouns

► Grammar and practice Pages 134–135

### Glossary PAGE 157

admin  
knock-on effect  
misery  
notably  
raw materials  
spiralling  
stem from

## 7.3 Grammar Cause and effect, ability, articles

### Cause and effect

1 With a partner, put the expressions in the correct column in the table.

arose from    As a result of    Because of    brought about    Due to    gave rise to  
led to    On account of    originated in    Owing to    resulted from    resulted in  
stemmed from    was/were due to

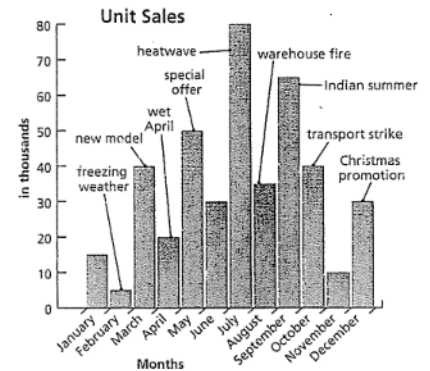
cause + expression + effect	effect + expression + cause	expression + cause + effect
<i>led to</i>	<i>stemmed from</i>	<i>Due to</i>

2 Fantastik is a manufacturer of air-conditioning equipment. Look at the graph of last year's sales figures for fans. With your partner, take turns to explain why sales were good or bad throughout the year, using the expressions in Exercise 1.

*The freezing weather in February led to a sharp drop in sales. or*

*Low sales in February stemmed from the freezing weather. or*

*Due to freezing weather in February, sales were low.*



### Describing ability

3 Work with a partner. Look at the graph in Exercise 2. Say what Fantastik:

- can or can't do in general each year.
- were able to do/managed to do/succeeded in doing last year.
- couldn't do last year.

*In the summer, the weather is hot so they can sell a lot of fans.*

*Last August, they couldn't sell as many fans due to the warehouse fire.*

*But they managed to sell more than usual in September because of the good weather.*

### Articles

4 Work in small groups. You have \$300 to bet on whether each sentence is correct or incorrect. The minimum bet on each sentence is \$10. If the sentence is incorrect, correct it by adding, deleting or changing the articles *a/an* or *the*. For every sentence you get right, you keep the money you bet. For every sentence you get wrong, you lose it. Which group has the most money?

- 1 Sue gave me a useful information about the new regulations.
- 2 Bob's a real technophobe: he just hates the computers!
- 3 The company was criticized for aiming products at the young.
- 4 To become accountant, Geri spent three years studying.
- 5 They bought a new machinery to help them meet the order.
- 6 HR are finding it difficult to find candidates with the intelligence.
- 7 Tina felt she didn't have the confidence to succeed in France.
- 8 Luke resigned after he was accused of an unethical behaviour.
- 9 When completing your expenses form, remember to claim for the entertaining.
- 10 The CFO asked me to do a research to establish why our losses had increased.