1 Building a career

- interview questions and answers
- expressions for giving reasons
- roleplaying a job interview

1.4 Speaking Interviewing: giving reasons

Listening and discussion

1 1:15–1:20 **Listen to six interview questions. Which are the most difficult to answer? How would you answer them?**

Listening

2 1:21–1:22 **Olivia is being interviewed for a job in marketing. Listen to two extracts from her interview and answer the questions.**

1 What was the first question?
2 What does Olivia say about benchmarks and feedback?
3 Why does she discuss objectives with her family?
4 What was the second question?
5 What does Olivia say about people skills?
6 What ability has she demonstrated in her previous experience?

3 1:21–1:22 **With a partner, find suitable words to complete the expressions in the checklist. Then listen again and check your answers.**

Useful expressions: Giving reasons

Introducing a point

Firstly, ...
As _____ measuring professional success, I think ...
As _____ as my personal life is _____, I try ...

Seeing both sides

On the whole ..., however ...
It's _____ that lots of people have similar qualifications ..., but, on the other _____, not so many people have excellent people skills.

Combining reasons

It's important not _____ to understand what the company expects ..., but _____ to listen very carefully to the feedback I get ...
For one _____, working as a team ... is essential in marketing, and for _____, real quality is only possible when ...

Adding ideas

Besides, ...
What's _____, they share the success when I achieve an objective.
I ... get people to work together, and in _____, to share values like respect, honesty and hard work.

Language focus

4 **With a partner, use expressions for combining reasons and adding ideas to complete these answers to interview questions. What were the questions?**

1 Mainly for the variety. I _____ get out of the office a lot, _____ I meet a lot of different people. _____ the salary was much better than anything else I was offered!
2 Well, it's very close to what's known as the 'Plastics Valley'. _____ to lots of jobs, there are very good communications. _____, it's one of the most beautiful areas in the country.
3 Several reasons really. _____, it really relaxes me after a hard week, and _____, it keeps me fit. You can't beat badminton for a good workout; and _____, it's a great way to meet people.